



Good morning - please find below a selection of recent salaried & freelance accountants, bookkeepers and accounts staff looking for permanent and contract work. These are only the most recent candidates to register - we have an extensive database of freelancers and salaried accountancy staff. To request CVs or ask us for help with a vacancy please reply to this email, call 0800 246 5016 or [visit our website by clicking here](#). Ten Percent Financial works with both practice and industry accountants across the UK, whether ACCA, AAT or CIMA. **We offer 12 month rebates and instalments at no cost on all recruitment.**

*"I have recommended you and I said you were the agent to approach. Somebody has to say how valued you are by small firms." Client - July 2020.*

### Ref 100223 Accountancy Firm For Sale or Merger

Accountancy practice with niche specialisms in taxation looking for a sale, merger or buy in. Turnover c.£320k, net profit c.33%. Fully remote office structure – 450 national clients. Clients solely from referral – no advertising costs. Average age of clients is 43, mainly Xero based, staff team remaining including senior management. Owner will remain for smooth transition as required.

Interested? [Please click here](#) to register an interest and sign an NDA, or email us.

### New Candidates

CAN-12643 Tunbridge Wells Client Manager/Audit Senior with 16 years of practice experience looking for either freelance or permanent roles. Accounts, Bookkeeping, Tax, Audit. Experience managing a team, work planning, reviewing work. Iris, Xero, Sage, QuickBooks, Mercia audit.

CAN-12640 London Assistant Accountant with 2 and a half years of practice experience and another 9 years in industry in a GP's practice and a management consultancy. Looking for roles around London. Year-End/Management Accounts, P&L, Sales/Purchase Ledgers, VAT, CIS, Reconciliations, assisting with Audits. MS Office, Sage 50, CCH, Caseware.

CAN-12637 London Accountant with more than 10 years of practice experience looking for freelance roles or roles around London. Accounts, Bookkeeping, VAT, Payroll, Cashflow/Budgeting/Forecasting, Reconciliations, Credit Control, Self-Assessment/Corporation Tax. MS Office/Excel, Sage Line 50, Sage One, QuickBooks, Xero, Sage Payroll, VT, MoneySoft, Iris, Peach Tree. Studying towards CIMA.

CAN-12635 AAT Level 3 Accounts Assistant with almost 5 years of experience in practice looking for roles around London. Bookkeeping, VAT, Corporation Tax, Bank Reconciliations, Multi-Currency, Tax Returns. VT, QuickBooks, MS Office/Excel.

CAN-12633 Finance Officer with more than 2 and a half years of practice experience looking for roles around London/Greater London. Bookkeeping, Management/Annual Accounts, VAT Returns. Kashflow, QuickBooks, Sage, Xero, NAV Dynamics, ReceiptBank, MS Office/Excel. Studying towards the ACCA.

CAN-12631 Kingston Freelance Accountant QBE with more than 22 years of experience, the past 14 years self-employed providing outsourcing services as a Finance Manager/Controller, Accountant and Bookkeeper. Also has 9 years of accounting experience in media. Accounts, Bookkeeping, Payroll, Financial Statements, Corporation/Self-Assessment Returns, MTD, VAT. Xero, Sage, Paprika, MYOB, QuickBooks, 12Pay, MS Office/Excel.

CAN-12627 Redhill ACCA Accountant with more than 7 years of recent practice experience. Looking for roles around West Sussex - preferably 4 days per week maximum. Accounts, Tax Returns, VAT, Payroll. Training/Office Management experience. Advanced Excel, QuickBooks, TaxCalc, CCH.

CAN-12625 Sussex FCCA Accountant with almost 5 years of practice experience and another almost 10 years in finance/banking. Looking for roles around West Sussex. Management/Financial Accounts, Variance Analysis, Reconciliations, VAT, Self-Assessment/Corporation Tax, Payroll. Excel, SAP, Sage, QuickBooks, Access.

CAN-12623 Stevenage AAT and Part-CIMA Management Accountant/Financial Controller with 20 years of experience in industry, mostly in construction and waste management. Worked for one firm for 8 years and has been in his current role for almost 5 years. Looking for Management Accountant roles around Herts.

CAN-12618 Cardiff & Newport ACCA finalist with 7 months of practice experience as a Trainee Accountant looking for roles around Cardiff and Newport. Accounts Preparation, Payroll, PAYE, RTIs, VAT. MS Office, QuickBooks, Sage 50, Peachtree. CAT qualified.

CAN-12621 Newport Financial Analyst with almost 2 years of experience in healthcare and 18 months of practice experience as a Trainee Accountant. Looking for roles around Newport. Accounts Preparation, VAT, Financial Analysis.

CAN-12620 Chelmsford Tax Senior with more than 20 years of practice experience looking for freelance remote working roles or roles around Chelmsford. Extensive Tax experience as well as experience of managing, supervising and delegating to junior staff. MS Office, CCH. AAT qualified, ACCA Levels 1&2.

If you would like to see a CV for any of the above candidates please reply to this email, visit our website or call 0800 246 5016. Please post vacancies or assignments without obligation by replying to this email or [visit our website by clicking here](#)

## Recruitment for £60 - How?

*"Could not be in better hands. Our experience of other recruitment companies has not been good and we can rely on you and your judgement. I know we are a small client but we are regulars." A satisfied client, September 2020.*

### Recruitment is so Difficult

It's so frustrating. You want to recruit more staff; you have the work, you have the space, but in order to find new accountants or support staff you have to spend thousands on agency fees or lots of time processing job applications.

### Agency Fees are too Expensive and Advertising on Job Boards is Time Consuming

You risk huge sums from paying a recruitment agency fees when a candidate starts with no guarantee that the new accountant will stay with your firm for a long time. Advertising your vacancy on job boards costs a lot of money, time and effort without any guarantee of success. If a candidate leaves, you have to start again. If you have paid a recruitment agency an upfront fee you run the risk of losing it.

Finding quality staff at a low risk to the business is a nightmare for every employer.

### The Risk Free Solution for Accountant Firms

For just £60 a month, you can recruit as many times as you like and for as many jobs as you want

with our low cost fixed fee recruitment service, [Ten Percent Unlimited](#).

### **Unlimited Accountant Recruitment - Guaranteed**

Accountancy Practices can recruit as many accountants and support staff as they want without paying a penny in recruitment fees. The service is exactly the same as if you had used a recruitment consultant. We have been providing our unlimited recruitment option since 2011 to accountants and solicitors across our group of websites.

#### **Here are some more benefits:**

- **Dedicated Recruitment Consultant**

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TenPercentUnlimited is the same service with the same candidates as provided by Ten Percent Financial Recruitment to clients.

- **No Risk Recruitment**

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There is absolutely no risk to using the service. You pay a monthly fee from £60 and recruit as many staff as you want to.

- **100% Rebate**

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- **Monthly  
Instalments**

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- **Full  
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- **Immediate Start**

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When you sign up we instantly commence work on your vacancies.

To request a written quotation for using the service or for further details please email us at [jobs@tenpercentunlimited.co.uk](mailto:jobs@tenpercentunlimited.co.uk), call 0800 246 5016 or click the button below. You'll be amazed at the savings you can make.

**Request a Full Quotation for Unlimited Recruitment**

### **Join our Freelance Accountant Directory - no charge**

**New for 2020: Freelance Accountant Directory** - our online platform for accountants and bookkeepers in commerce and practice. Hourly rates range from £17-£45 per hour including all fees. One set hourly rate.

To invite bids from freelancers for specific jobs or projects, please visit <https://www.freelanceaccountants.co.uk>

**Join our Freelance Accountant Directory**

### **Add your Fees to our Fixed Fee Accountant Directory - no charge**

Ten Percent Financial maintains a directory of advertised accountancy fees and we can add your business to the list at no cost. Whilst we appreciate that an accountant should, like any professional, be never selected solely on cost as the quality is an important factor, we are maintaining a directory of accountancy services and fees where they are advertised on the internet on a monthly or yearly subscription basis. We also send out any quote requests to all the firms listed on our directory at no cost - an entirely complimentary service!

To add your details simply click the button below.

Our directory can be viewed here:[The Ten Percent Accountancy Service Fees Directory](#)

## Join our Accountant Fixed Fee Directory

### Thinking of selling your firm or looking for investment?

Blocks of fees - if you are looking to sell fee blocks drop us a note. There is interest across the UK for Accountant Fee Blocks. Average rate for sale at the moment appears to be the 12 month value of the fees with the preference of the seller for a 100% upfront rate and the buyer a 30/30/40 split. Please visit our Buying and Selling Client Lists and Accountant Firms here:

<https://www.tenpercentfinancial.co.uk/buying-and-selling-a-practice/>

### Why use us?

Candidates benefit from our lighter touch - no sales talk or pressure - together with our commitment to donate 10% of our profits to charity (20 years and counting!). Please visit our website at [www.tenpercentfinancial.co.uk](http://www.tenpercentfinancial.co.uk) for further information.

Employers benefit from our assistance recruiting Seniors, Semi-Seniors, Assistant Accountants, Audit Semi and Seniors, Bookkeepers, Trainee Accountants, Accounting Technicians and other staff. We are also part of the Ten Percent Group, specialists in the recruitment of solicitors and legal staff since 2000.

- **CV Reviews for Accountants**  
- visit our website.
- **Salary Reviews for Accountants**  
- email us.
- **Unlimited Recruitment option from just £60 per month**  
- [www.tenpercentunlimited.co.uk](http://www.tenpercentunlimited.co.uk).
- **Pay in 12 monthly instalments.**
- **12 month rebate period.**
- **Established for over**

10  
years.

Please post your practice or industry accountancy vacancy without obligation by replying to this email [or click here](#).

We hope to be able to assist you with your recruitment, now or in the future.

### In Need of Secretarial Support?

Visit our sister site [TP Transcription Limited](#) for outsourced typing services and translation. Refer us to your clients and join our generous referral scheme. We have been transcribing dictation, Zoom meetings, interviews and conferences for almost 20 years. ISO 27001 and Cyber Essentials accredited company.

[Click for Remote Audio Typing](#)

Kind regards,

Jonathan Fagan  
Director

Ten Percent Financial Recruitment - [www.tenpercentfinancial.co.uk](http://www.tenpercentfinancial.co.uk)

Ten Percent Unlimited - [www.tenpercentunlimited.co.uk](http://www.tenpercentunlimited.co.uk)

Law & Accountancy Firms for Sale - [www.jonathanfagan.co.uk](http://www.jonathanfagan.co.uk)

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